SAMPSON COUNTY NORTH CAROLINA

The Sampson County Board of Commissioners reconvened at 6:00 p.m. on Thursday, September 17, 2020. Because the State and the County were under a State of Emergency during the COVID-19 pandemic, the meeting was conducted virtually via Zoom and broadcast via YouTube, proper notice of the virtual environment and broadcast information having been duly posted. Members present via virtual means, as verified by the Clerk's roll call were: Chairman Clark Wooten, Vice Chairperson Sue Lee, and Commissioners Harry Parker and Jerol Kivett. Absent: Commissioner Thaddeus Godwin.

Chairman Wooten called the meeting to order and acknowledged Vice Chairperson Lee who called on Commissioner Parker to provide the invocation. She then called upon Anita Lane to lead the pledge.

Item 1: Actions Related to Public Hearings Held on September 14, 2020

Proposed Expenditure for Economic Development Purposes (Acquisition of Berry Property) The Chairman noted that a duly advertised public hearing regarding the County's proposed expenditure for economic development purposes (the acquisition of a fee simple interest in a 62.736 ± acre property owned by Summer B. Berry and husband Jeffrey Scott Berry) was held on September 14, 2020. The Chairman questioned if any additional comments had been received, and the Clerk stated that none had been received. Upon a motion made by Vice Chairperson Lee and seconded by Commissioner Parker, the Board voted unanimously to adopt the Resolution Approving the Economic Development Expenditure (Berry Property), such votes confirmed by Clerk's roll call. (Copy of resolution and agreement for sale and purchase filed in Inc. Minute Book ______, Page ______.)

Proposed Expenditure for Economic Development Purposes (Acquisition of Carr/Gearing Property) The Chairman noted that a duly advertised public hearing regarding the County's proposed expenditure for economic development purposes (the acquisition of a fee simple interest in a 59.588 ± acre property owned by Lynn S. Carr and wife, Jacqueline R. Carr, and Karen Carr Gearing and husband, John S. Gearing) was held on September 14, 2020. The Chairman questioned if any additional comments had been received, and the Clerk stated that none had been received. Upon a motion made by Commissioner Kivett and seconded by Commissioner Parker, the Board voted unanimously to adopt the Resolution Approving the Economic Development Expenditure (Carr/Gearing Property), such votes confirmed by Clerk's roll call. (Copy of resolution and agreement for sale and purchase filed in Inc. Minute Book _____, Page _____.)

Naming of Private Roads The Chairman noted that a duly advertised public hearing regarding the naming of certain private roads was held on September 14, 2020. The Chairman questioned if any additional comments had been received, and the Clerk stated that none had been received. Upon a motion made by Commissioner Parker and seconded by Commissioner Kivett, the Board voted unanimously to approve the naming of certain private roads as follows:

PVT 1254 1487 Honeybee Lane PVT 1615 1088 Goose Creek Circle

Item 2: Sampson Regional Medical Center - Annual Budget Presentation

Sampson Regional Medical Center CEO, Dr. Shawn Howerton, and Chief Financial Officer Jerry Heinzman made the annual budget presentation. Mr. Heinzman noted that the Covid pandemic had affected the 2019-2020 volumes and statistics, particularly in areas such as surgical procedures, emergency room visits, acute care admissions, and outpatient and diagnostics procedures, some having decreases up to 40%. Dr. Howerton noted that this was industry wide. Due to the decreases, it was noted that the proposed budget for 2021 uses statistics from FY2019 for comparisons, projections, and a basis for moving forward. Mr. Heinzman noted that the revenues were affected by the statistics and reflected the volumes projected by SRMC directors, including a 3% charge increase for patients. These increases are necessary for insurance companies to provide contractual charge increases. SRMC's revenue by payer percentages were not significantly impacted, with Medicare still accounting for approximately 49% of the revenue. The income statement revealed a projected net patient revenue increase of \$4,241,271 as a result of rebuilding the volumes from the current year. There was a reduction in Non-Operating Revenue of \$2,150,731, non-recurring CARES Act revenues, so the total projected increase in revenues was projected at \$2,090,540. Mr. Heinzman reviewed upcoming capital project requests totaling approximately \$3,000,000, including projects such as repairs to the main elevators, drainage system, MRI chiller, Microsoft server, anesthesia equipment, and other essential equipment. In summation, Mr. Heinzman listed the management recommendations, which included approval of operating budget with a \$369,000 gain, patient charge increase of 3%, an annual merit based on performance, a capital budget of \$3,000,000 that includes \$503,000 in contingency, and to end the year with 110 days cash on hand. The Chairman expressed appreciation for the services provided to citizens by the hospital and its staff. Upon a motion made by Commissioner Kivett and seconded by Vice Chairperson Lee, the Board voted unanimously to approve the budget as recommended by the Sampson Regional Medical Center Board of Trustees and staff.

Adjournment

Upon a motion made by Vice Chairperson Lee and seconded by Commissioner Parker, the Board voted unanimously to adjourn.

/signed copy on file in Clerk's Office

Clark H. Wooten, Chairman

/signed copy on file in Clerk's Office

Susan J. Holder, Clerk to the Board